

# Announcement

## **ENERGI<sup>SM</sup> INSURANCE PROGRAM FOR FUEL DISTRIBUTION COMPANIES ANNOUNCED**

Conifer Energy, a division of Conifer Insurance Agency, Inc. announced today that it has entered into definitive agreements with two “A+ rated” insurance carriers to become the program administrator for two alternative risk programs that will become part of the Energi<sup>SM</sup> insurance program for the fuel distribution companies. One program is designed to target Fuel Distribution companies with primary operations involving Propane and Home Heating Oil Distribution while the other program will focus primarily on Multi-Fuel Distribution companies. Energi<sup>SM</sup> is an insurance program for fuel distribution companies that are committed to “Industry Best Practices”. These programs will be available for retail and wholesale distribution of home heating oil, propane, gasoline, diesel, kerosene and lubricants in all 50 states. Coverages available include property, general liability, pollution liability (including site), commercial automobile, workers compensation, excess liability and directors and officers’ liability coverage.

“Since 1992, Conifer has demonstrated a great track record as broker of energy-related business,” said Doug Bennett, Senior Vice President, Benfield Inc. “They have accumulated extensive knowledge and have embraced industry best practices, for the management of the key risk exposures prevalent in these specific sectors of the energy industry.” Benfield acted as the program broker.

“This program will bring peace of mind to energy distribution companies in relation to critical coverage specifically pollution, aggressive claims management and meaningful loss prevention. By

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**Conifer Companies**

pooling together the select companies within these industry sectors, it will bring long-term stability and control over risk management and insurance costs,” states Brian McCarthy, Managing Director of Conifer Companies.

The program will be offered through a network of independent insurance agents and brokers. Independent Insurance Agents and Brokers who are interested in becoming part of the network should contact Brian McCarthy or Rick Metivier at (978)-532 -5445 or visit our web site at [www.coniferenergy.com](http://www.coniferenergy.com).

**About Conifer**

The Conifer Insurance Agency, Inc., and its division Conifer Energy is among the leading providers of risk management, insurance, employee benefits and investment services in the United States. Conifer provides customized business insurance and risk management programs for companies of all sizes and descriptions. The Company is a leader in providing comprehensive insurance programs to energy distributors throughout New England and has been instrumental in the development of insurance provider programs, from coverage forms to effective loss prevention programs. Conifer has developed exclusive relationships with many insurance companies to provide property and excess Liability coverage for fuel oil dealers. In addition, the Company has developed a proprietary safety and loss prevention program, SafetyPLUS™ that is provided to clients either by a member of the Conifer team or by an independent contractor selected by the Company. The Conifer team has a combined total of over 80 years of experience in the insurance industry. Conifer Insurance Agency is licensed in 48 states.

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